Survival of the Fittest: How to Survive and Thrive with Pay-for-Results
A One-Day Workshop for Health System Spiritual Care Departments
Led by John J. (Jack) Gleason, DMin, BCC (retired), ACPE Supervisor Emeritus

Desired Outcomes
- Heightened awareness of the emerging Pay-for-Results paradigm in U.S. healthcare
- Increased understanding of the expectations of administration regarding contributions to institutional bottom-line improvement
- Increased cooperation with intra-system resources
- An emerging action plan toward institutional cost containment and income generation

Agenda
9:00 am  Workshop leader and Spiritual Care Department (SCD) director review the day’s process and desired outcomes
9:30 am  Workshop leader and all Spiritual Care Department members gather for a presentation on the emerging Pay-for-Results paradigm, the departmental survival kit, and workshop desired outcomes
11:00 am Workshop leader, SCD director, and SCD’s administrative supervisor meet to discuss ways that the SCD can contribute to the institution’s bottom line with emphasis upon cost containment and income generation as well as institutional resources needed; in particular, those resources with research expertise (research possibilities include studies regarding spiritual care interventions’ impact on length of stay, improved patient satisfaction, and complaint/lawsuit reduction)
12:00 pm Luncheon with workshop leader, all SCD members, SCD administrative supervisor, and selected patient care and research-oriented department representatives
1:00 pm  Workshop leader, SCD director, and SCD’s administrative supervisor meet with patient care department directors and directors of units with research expertise to share desired outcomes and seek cooperation/support
2:00 pm  Workshop leader and SCD director meet to create an action plan toward SCD contributions to institutional cost containment and income generation
3:00 pm  Workshop leader and all SCD members meet to discuss ways to expedite the emergent action plan toward SCD contributions to institutional cost containment and income generation
4:00 pm  Adjournment

References

Note: This workshop is a project of SCIPE (Spiritual Care Initiative for Professional Excellence)